

About Alder Point Capital Management:

Alder Point Capital Management is a real assets investment firm that specializes in U.S. farmland and timberland. We invest in high-quality properties in climate-resilient regions and partner with local operators to create value for investors, with a focus on financial returns, risk management, and community partnerships. Our approach is to use regenerative land management practices and sustainability interventions to enhance financial returns. We are committed to delivering positive climate, biodiversity, water, and rural prosperity outcomes through our portfolio. Learn more at alderpoint.com.

Position Overview:

The Investor Relations Associate supports Alder Point's management team in fundraising, investor communications, and relationship management efforts. A successful Investor Relations Associate will demonstrate persistent entrepreneurial initiative in pursuit of capital formation for Alder Point's investment strategies. This role involves preparation of marketing materials, coordination of investor meetings, and management of investor reporting processes. Additionally, the Investor Relations Associate will provide support across other functional areas within Alder Point, including compliance, digital media, and operations.

Key Responsibilities:

- Support fundraising initiatives through investor research, outreach, and coordination of investor meetings
- Develop investor presentations and marketing materials for fundraising efforts
- Respond to investor inquiries and due diligence requests
- Maintain CRM systems
- Manage investor reporting processes, including quarterly reports, portfolio updates, and impact reporting
- Assist in coordination of, and preparation of materials for, Alder Point's annual investor meeting and other investor events, such as investor field tours
- Lead special projects, such as updating key marketing channels (e.g., company website), development of social media marketing series and white papers, evaluation of alignment with leading investment reporting frameworks and standards
- This role will require 1-3 weeks of travel per quarter

Minimum Qualifications:

- Bachelor's degree
- 4-7 years of experience in investor relations, private markets fundraising, and/or relationship-driven sales
- Exceptional interpersonal skills, outgoing approach, and proven ability to build and maintain relationships with sophisticated stakeholders
- Experience navigating high-stakes conversations with clarity, poise, and professionalism
- Personal integrity, positive reputation for honesty and transparency, and commitment to excellence

Preferred Knowledge, Skills, Experience, and Competencies:

- Proven fundraising experience and deep, active networks in similar investment strategies (real assets, impact investing, alternative assets)
- Passion for leveraging communication skills to drive sustainable land management, regenerative food systems, and climate solutions

Job Title: Investor Relations Associate
Location: In-person, Boulder County, Colorado



- Strong understanding of financial markets and investment strategies, particularly in real assets, agriculture, commodities, or related markets
- Excellent written and verbal communication skills, with expertise in crafting high-quality materials for diverse audiences and mediums
- Strong research capabilities, with ability to prioritize and analyze information that is both quantitative and qualitative in nature
- Skilled in Microsoft Office (Word, PowerPoint, Excel), social media, and CRM systems
- Detail-oriented and adept at managing multiple investor requests efficiently
- Ability to work in a small, growing firm, where employees contribute to overall firm success through special projects and tasks that may fall outside the scope of their primary role

Location & Time Commitment: This in-person role is based in Boulder County, Colorado. Office relocation is underway, with a final location expected in Louisville, Lafayette, or Boulder. Alder Point will not consider applicants seeking remote roles.

Compensation & Benefits:

- Salary: \$110,000 - \$140,000, depending on experience and qualifications
- Bonus Eligibility: This position is eligible for a discretionary annual bonus up to 25% of base salary, subject to individual and firm performance.
- Benefits: Alder Point provides an employee benefits package, including:
 - Medical benefits stipend
 - Retirement plan with employer match
 - Paid time off (vacation, sick leave, holidays)
 - Professional development and training opportunities

Physical Requirements: This position is primarily an in-office role, which will require work at a computer and desk for extended periods of time. Video calls are also a key component of the role. Walking on rural properties in variable weather conditions will be required for successful investor engagement and field tours.

Why Join Alder Point Capital Management?

Alder Point is an emerging investment management firm on a trajectory for meaningful growth in the next few years. We are a highly experienced and collaborative team that values hard work, analytical rigor, well-being, and a commitment to long-term partnerships with our investors and local community stakeholders. This is an opportunity to join a growing team, where employees are expected to make meaningful contributions and are empowered to help shape the culture and operations of the firm, while receiving the support needed for their own professional development. Alder Point team members play a critical role in the success of the firms' direct investment strategies while delivering durable environmental and social impact.

Alder Point is committed to building an inclusive workplace where all employees feel valued and empowered. We aim to create and model best practices for diversity, equity, inclusion, and belonging across the entirety of our business, from employee recruiting and retention to investment diligence and property management. Successful team members will share and actively contribute to these goals. All qualified applicants will receive consideration for employment without regard to race, color, religion, sex, national origin, disability, veteran status, sexual orientation, gender identity, or any other protected characteristic.

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How to Apply:

If you are a qualified candidate with a passion for sustainable real assets investing, we encourage you to apply. Please send your resume and a cover letter to careers@alderpoint.com with the subject line “Investor Relations Associate – [Your Name]”. Applications are considered on a rolling basis. Employment offers will be contingent on favorable references and completion of a background check.